



# AIRSHOW CHINA 2024

#### Registration Deadline: May 31, 2024

Early bird rate: a 5% discount will be given to orders as of Feb. 29, 2024 upon full payment. Published rate commences on Mar. 1, 2024. All prices are quoted in Chinese Currency; payment in USD is subject to the current official exchange rate on the date of invoice.

|  | Space  | Reservation                          | on Form                                 |                             |
|--|--|--------------------------------------|---|-----------------------------|
|  |  |                                      |   |                             |
| Company  |  |                                      |   |                             |
| Contact Person   | Job Title  |                                      | Email                                   |                             |
| Address/Post code  | -  |                                      |   |                             |
| Tel  | Mobile   |                                      | Website                                 |                             |
| Exhibit  |  |                                      |   |                             |
| Scope of Business  | <u>=</u>   |                                      |   |                             |
| Indoor Space Package Booth   | Spec.  | Price                                | QTY                                     | Amount                      |
|  | 3mx3m/unit   | RMB 40,000                           |   |                             |
|  | Surcharge -2 sides open  | 5%                                   |   |                             |
| Raw Space  | (Min 30 m²)  | RMB 4,000/m²                         |   |                             |
|  | Location Surcharge (applicable for orders of less than 100m²)        |                                      |   |                             |
|  | - 3 sides open   | 7.5%                                 |   |                             |
|  | - island booth   | 10%                                  |   |                             |
|  | Double-Story Surcharge (a  | pplicable for orders of RMB 2,000/m² | of 100m² or above)                      |                             |
| Outdoor Space  |  |                                      |   |                             |
| Raw Space  | (Min. 30m²)  | RMB 2,000/m <sup>2</sup>             | <del>=</del>                            |                             |
| Chalet   |  |                                      |   |                             |
| Double-storey  | 150m²  | RMB 360,000/Unit                     | ======================================= |                             |
| Single-storey  | 72 m²  | RMB 210,000/Unit                     |   |                             |
| Static Display   | Below 10 T   | RMB 24,000                           |   |                             |
|  | 10.1 T- 25 T   | RMB 26,000                           |   |                             |
|  | 25.1 T - 40 T  | RMB 34,500                           |   |                             |
|  | 40.1 T- 60 T   | RMB 48,500                           |   |                             |
|  | 60.1 T & above   | RMB 61,500                           |   |                             |
|  | Mock-ups to be invoiced o  | n the weight catego                  | ry to which the corr                    | responding aircraft belong. |
| Online Booth(Virt  | ual stand with access to clie  | ent resources and we                 | ebinars)                                |                             |
|  | Online Booth   | RMB 10,000/unit                      |   |                             |
|  | (All off-line exhibitors are entitled to an on-line booth for free.) |                                      |   |                             |
| I acknowledge and agree to abide by the General Rules and Procedures herinafter. |  |                                      |   |                             |
| Signature  |  | Date                                 | Total=R                                 | MB                          |

# GENERAL RULES AND PROCEDURES

## 1 Who Can Exhibit?

Only companies whose products or services correspond exactly to the theme of the show and the permitted categories of products of the show (see WHAT CAN BE EXHIBITED) will be admitted as exhibitors.

## 2 Show Schedule

Trade days: Nov.12-14,2024
 Public days: Nov.15-17,2024

## 3 What Can Be Exhibited?

(1)Aircraft Manufacture/Assembly (2)Powerplant/Transmission Device/Equipment (3) Airframe Systems Manufacture/Assembly/Sale (4) Aviation Commercial Service (5) Production Facilities/Equipment/Tools (6) Materials/Composites/Surface Treatment (7) Airport/Airfield/Hangar Design/System/Service (8) Aerospace (9) Unmanned System (10) Defense (11) Organizations/ Service (12) Industry Organizations/Institutions/Professional Services

### 4 Booth Notes:

(1) Package Booth

The package booth is 3mx3m/unit and comprises wallboard, floor covering, fascia, basic lighting,1 information desk, 5 chairs, 1 round table, 1 socket and 1 waste-paper basket. The order for package booths is 2 units in maximum.

(2) Raw Space and Outdoor Space

Exhibitors shall build his own booth by himself or ask the official construction contractors for building at its own expense. Exhibitor's utilities expense will be paid separately according to the organizer's standard.

(3) Chalet

Please consult the organizer for specifications and dimensions. Construction, internal and external decoration, electrical devices, furniture, floor covering, fixtures, cleaning and catering are to be arranged by the exhibitor. Please consult with related service contractors.

(4) Aircraft Static Display

Positioning of the aircraft is subject to determination by the organizer and railing of the aircraft is to be provided by the organizer.

(5) Online Booth

Virtual booth provides online access to client resources, video conferencing and webinars. The organizer reserves the right of final interpretation.

#### 5 Payment

- (1) 5% early bird discount will be given to orders as of Feb. 29, 2024 upon full payment. Published rate commences on Mar. 1, 2024.
- (2) After contract is signed, the exhibitor shall make a lump sum payment within 20 days upon receipt of the invoice. Otherwise, the organizer has the right to unilaterally terminate the contract and reserve the right to restore to legal action.
- (3) Exhibitor's utilities expense will be paid separately according to the organizer's standard. Please refer to the 15th Airshow China Exhibitor's Manual for details.

### 6 Space Allocation

Upon receipt of an order form, the organizer will send the related exhibitor a detailed floor plan indicating the location of his stand/chalet. The organizer will make every effort to allocate stands, chalets and static display space at requested locations. But in case of duplicate requests or in situations where the best interest of the show needs to be maintained, the organizer has the final and full discretion in stand/chalet allocation and relocation. Exhibitors cooperate voluntarily.

#### 7 Cancellation

50% cancellation charge is levied on all signed order forms; 100% cancellation charge is levied for any withdrawals from May 31, 2024, and no refund is given for any cancellations from this date. In case of cancellation, the space concerned will then be placed at the full disposal of the organizer.

### 8 Force Majeure

Force majeure specified herein includes but not limited to natural disaster, government action, abnormal social occurrence, epidemic such as COVID-19 etc. In case the contract cannot be fully or partially executed or postponed due to such force majeure, the parties concerned shoulder no responsibility or liabilities mutually. Organizer has the right to modify the date, location, duration and function schedule of the show based on the actual situation.